

TONIE M. WALLACE, RPR(ret), CCR, CME, CLVS, CTR, CTT, PhD, Founder and CEO

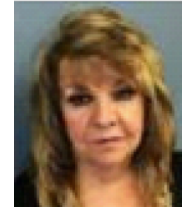
Residence: Virginia Beach, VA 23455

toniewallace@veteranreporters.com M: 540.931.4662

Mailing: LANDMARK ONE, 121 LandMark Square, Virginia Beach, VA 23452

Offices: Historic Jordan Springs, 1160 Jordan Springs Road, Jordan Springs, VA 22656

Office 855.667.0077 or 800.262.8777 or 540.667.0600 or 540.667.0077 FAX 540.667.6562



TonieWallace@AdvLegalTech.com

TonieWallace@VeteranReporters.com

TonieWallace@HistoricJordanSprings.com

TonieWallace@CountyCourtReporters.com

TonieWallace@CourtReportingConsultants.com

TonieWallace@A-VET.org

Tonie M. Staudenmair Wallace was born in Baltimore, Maryland April 21, 1947. Tonie founded, owns and is CEO of the following firms:

COURT REPORTING COMPANIES:

COUNTY COURT REPORTERS, INC. 1974-Present

www.countycourtreporters.com

VETERAN REPORTERS, INC. 2012-Present

www.veteranreporters.com

TECHNOLOGY SOFTWARE DEVELOPMENT COMPANY:

ADVANCED LEGAL TECHNOLOGIES, LLC 2000-Present

www.advlegaltech.com

CONSULTING COMPANY:

COURT REPORTING CONSULTANTS, LLC 1998-Present

www.courtreportingconsultants.com

EDUCATION/CERTIFICATION TRAINING COMPANY:

ACADEMY FOR VETERAN EDUCATION AND TRAINING, LLC
2012-Present

www.A_VET.org

Advanced Legal Technologies INSTITUTE
2024

www.advlegaltech.com

EVENT AND CULTURAL CENTER

HISTORIC JORDAN SPRINGS, LLC. 2001-Present

www.historicjordansprings.com

EDUCATION

The Catholic High School of Baltimore
Peabody Conservatory
University of Florida

Wharton School of Business
Disney University
Charron-Williams College

Northern Virginia Community College

EXPERIENCE AND COMPANIES

1971 Tonie M. Wallace opened her first office in Palm Beach, Florida and began her career as a freelance stenotypist and court reporter. That same year she established County Court Reporters, Inc., her first court reporting firm.

1973 relocated to Leesburg, Virginia and began working as the official criminal reporter for The Honorable Carlton Penn in the Circuit Court for Loudoun County, Virginia for 15 years and established the freelance business. As County Court Reporters, Inc. continued to grow, Ms. Wallace was faced with the challenge of managing numerous assignments, reporters, and employees.

1980 To meet the challenge, she developed StenAccount™, a court reporting firm management software program that provided functions to manage scheduling, billing and collections, and payroll. StenAccount became the most widely used court reporting firm management software in the industry. **2003** After three years of development and testing, the year 2003 saw the release of an updated, Windows© version of StenAccount™, re-named as Advanced LEGAL Manager™.

Ms. Wallace became active in national court reporting issues and associations and began speaking publicly before state and national court reporting associations regarding business practices and strategic management of court reporting firms. Ms. Wallace developed a large network of court reporting firm owners across the United States. Because of her experience, she was asked to provide consulting services. Court Reporting Consultants was formed in 1988. The demand for her services exceeded her individual capacity, so a team of employees was trained to implement Ms. Wallace's directions and to train client staff. Court Reporting Consultants offers services ranging from training, systems installation, consulting, strategic planning, and financial reviews, as well as offering solutions to any problem that client firms had in any location. Wallace is directly responsible for over \$100 million in growth in her clients' firms. Court Reporting Consultants now limits its services to a very select few clients since determining that she can best capture the value of her business methods and processes by implementing them in a standard format on a national scale and founded Veterans Reporters, LLC.

Throughout the 1990s and into 2000, Ms. Wallace explored new ways to increase the value of the business methods she had developed. This led to a number of exploratory projects and the realization that a national organization could only be accomplished by perfecting an entirely new model utilizing the latest technology. Ms. Wallace explored the acquisition of stenowriting schools to address the rapidly diminishing supply of court reporters with which the industry was faced. This led to Ms. Wallace's realization that technology solutions were a better means to address this situation leading her to revolutionize the industry.

Ms. Wallace designed and developed digital reporting methods and technology using off-the-shelf components to create a laptop based, digital recording system used by court reporters to record, video and annotate proceedings. Ms. Wallace's experience revealed the potential of the implementation of her proven business methods. Beginning in 2000, she re-focused her attention and began to carefully and copiously document her operating processes in preparation for a national court reporting company for veterans, spouses and caregivers. This exercise revealed to Ms. Wallace the importance of technology for not only creating operating efficiencies, but also as a means to deliver value-added services and products to clients that would distinguish her companies from other firms. Wallace identified the value of biometric voice authentication technologies, which began her quest to secure exclusive relationships with voice technology companies to develop products for use in the court reporting industry.

Ms. Wallace's vision for speech technologies in the court reporting profession led to the acquisition of the exclusive licenses granted to Ms. Wallace's newest company, Advanced Legal Technologies, LLC, which was formed in 2001 and exists today. Ms. Wallace has licensed synchronization technology that automatically synchronizes transcript text to the digital audio or video recording of the proceeding in a word-by-word searchable format. State-of-the-art for this process was manual, line-by-line synchronization before the introduction of Ms. Wallace's Advanced.Sync™ products. In **2007** and during the course of development and ultimate sales of the Advanced.Sync™ products she forged a partnership with an existing competitor using the same engine to develop a transcript production tool, laying the groundwork for a court reporting digital recording software. Ms. Wallace's firms record every proceeding by audio/video and synchronize the audio/video-to-text and hyperlinked exhibits for delivery on CDRom with every transcript they produce.

Ms. Wallace also acquired partnerships with the license for the engine on which the Secure.File™ products were developed. These products allowed the secure storage and access of client files and documents using biometric voice authentication processes. VoiceTrust, AG, the developer biometric voice authentication and the developers of Brainloop, which provide virtually 100% security of access using only existing telephony infrastructure and an Internet connection became software partners.

2001, Ms. Wallace purchased Historic Jordan Springs, Jordan Springs, Virginia. Her focus has been the rigorous implementation of business methods and processes she developed and redefinition of her businesses in light of the latest available technologies.

2012 Ms. Wallace remains closely focused on the pulse of the legal environment. As the Nation's leading visionary and only national paid consultant to court reporting professionals worldwide, Ms. Wallace is the first to realize and accept the change of technology in the environment and has strategically positioned herself to move forward to implement the revolutionizing of the entire court reporting profession. Wallace secured the commitment from a team of experts and proceeded with the national court reporting business model, Veteran Reporters, Inc. She is the founding principal and existing CEO.

2013 Ms. Wallace opened Veteran Reporters Fairfax, LLC in Fairfax, VA. All administrative support and production maintained is managed at the corporate headquarters in Jordan Springs, VA. She is the founding principal and existing CEO.

2014 Ms. Wallace incorporated the for-profit Academy for Veteran Education and Training. The curriculum and programs offered are Department of Labor and Department of Veteran Affairs approved, allowing military benefits to candidates for this training. The Academy trains veterans, spouses and caregivers and upon successful completion are certified technology court reporters, transcriptionists and information managers, and positioned for employment throughout the United States in the legal field.

2016 Ms. Wallace purchased a building and opened offices for County Court Reporters, Inc. and Veteran Reporters, Inc. in Virginia Beach, VA She is the founding principal and existing CEO.

Ms. Wallace entered into a partnership with Tidewater Community College in which her Digital Court Reporter and Information Manager curriculum and Digital Legal Transcription and Information Management curriculum she developed are being taught in classrooms in Virginia and nationwide utilizing in-person and interactive technology for remote student teaching.

2019 Ms. Wallace received approval to offer the nationally-approved curriculum-based course for Digital Court Reporter and Information Manager / Legal Transcription and Information Manager on U.S. Military bases nationwide, utilizing in-person and interactive technology for remote student teaching. This led to pursuing nationwide Federal Grand Jury court reporting contracts, resulting in awards of contracts nationwide in 23 states and 39 divisions.

2020 Ms. Wallace received approval from the U. S. Department of Labor Apprenticeship Program for Veteran Reporters, Inc. (previously only approved by the Commonwealth of Virginia). The two-year program is approved for civilian participation and also approved for funding of U. S. Military Veterans who, upon successful graduation, receive a journeyman's card, recognized nationwide above certifications.

PROFESSIONAL AFFILIATIONS

Director, Board of Directors of Virginia Beach Events Unlimited, parent company of the Neptune Festival
Member, Board of Directors of the Neptune Festival, Strategic Planning Committee
Director, Board of Directors, Virginia Beach Vision
Secretary, Board of Directors, Virginia Musical Theatre
Advisory Board Member, Center for Military and Veterans Education Advisory Board, Tidewater Community College Adjunct Professor, Tidewater Community College
Past Chairman, Board of Trustees, The Catholic High School of Baltimore
Chairman, 80th Anniversary \$10 Million Capital Campaign, The Catholic High School of Baltimore
Past Chairman, 75th Anniversary \$3 Million Capital Campaign, The Catholic High School of Baltimore
Past Chairman, Institutional Development Committee, The Catholic High School of Baltimore
Past Director, Board of Directors, American Association of Electronic Reporters and Transcribers
Past Chairman, Education Committee, American Association of Electronic Reporters and Transcribers
Member, Speech-to-Text Institute
Member, National Court Reporters Association
Past Vice Chair, Board of Directors, National Court Reporters Association Service Board
Member, Virginia Court Reporters Association
Past Director, Board of Directors, Virginia Court Reporters Association
Member, Maryland Court Reporters Association
Past Chairman, President's Advisory Council, Shenandoah University
Past Member, Business Advisory Council, Shenandoah University
Past Chairman, Fort Collier Civil War Center, Winchester, Virginia
Past Vice Chairman, McCormick Civil War Institute, Winchester, Virginia
Past Chairman, Old Town Winchester Development Board
Past Member, Winchester-Frederick County Chamber of Commerce
Past Member, Society for the Technological Advancement of Court Reporting
Past Member, National Verbatim Reporters Association
Past Director, Board of Directors, Wayside Theatre
Past Member, Frederick County Personnel Committee
Past Director, Board of Directors, Junior Achievement, Metropolitan Washington
Past Chairman, Junior Achievement, Loudoun County, Virginia
Past Member, Legal Advisory Committee, Hagerstown Business College
Past Chairman, Aids Response Effort, Winchester/Frederick County, Virginia

AWARDS

Northern Virginia Business Daily/Lord Fairfax Community College - Entrepreneur of the Year
Wayside Theatre - Volunteer of the Year
Junior Achievement, Loudoun County, Virginia - Hallmark Award
Loudoun Chamber of Commerce - Creative Leadership Award
The Catholic High School of Baltimore - Torch Bearer
The Catholic High School, President's Circle

INTERNATIONAL AND NATIONAL PUBLIC SPEAKING ENGAGEMENTS

- INTERSTENO, Rome, Italy
- SPEECHTek, New York, New York
- Defense Research Institute, Washington, D.C.
- Eastern European Telecommunications Conference, Sophia, Bulgaria
- Court Technology Conference 8-9 and 10, Kansas City, Kansas
- University of Mississippi, Oxford, Mississippi
- Shenandoah University, Winchester, Virginia
- West Virginia Paralegal Association, Romney, West Virginia
- National Court Reporters Association annual and mid-year conventions (In over 37 states, yearly for 28 years)
- State Court Reporting Associations (In over 45 states, yearly for 28 years)
- American Association of Electronic Reporters and Transcribers annual convention (In over 5 states)
- National Verbatim Reporters Association annual conventions (In over 17 states)
- Rutgers University, New Brunswick, New Jersey
- Fairfax County Bar Association
- Maryland Bar Association
- Florida Bar Association
- Virginia Bar Association

PUBLICATIONS

National Court Reporters Association; National Verbatim Reporters Association; American Association of Electronic Reporters and Transcribers and, State Associations; **(USA, Canada and Europe 1983-2001)**

- “STENACCOUNT - Case Management for the Busy Court Reporting Firm”

National Court Reporters Association; National Verbatim Reporters Association; American Association of Electronic Reporters and Transcribers and, State Associations; (National 1998-2003)

- “Earn it, Keep it, Grow it”

National Court Reporters Association; National Verbatim Reporters Association; American Association of Electronic Reporters and Transcribers and, State Associations; (National 2001-present)

- “Managing Your Client as an Asset”

National Court Reporters Association; National Verbatim Reporters Association; American Association of Electronic Reporters and Transcribers and, State Associations; (USA, Canada and Europe 2001-present)

- “ADVANCED LEGAL MANAGER - Windows into Case Management for Court Reporting”

National Court Reporters Association; National Verbatim Reporters Association; American Association of Electronic Reporters and Transcribers and, State Associations; **(National 2002-present)**

- “What is a Digital Court Reporter”
- “Digital Reporter Users Guide”
- “Digital Transcriber Users Guide”
- “Video Recording of Depositions”
- “Recommended Guidelines for Video Depositions”
- “Court Reporter’s Functions and Duties for Video Depositions”
- “How to Report a Video Deposition”
- “Administrative Workflow for a Court Reporting Firm”
- “Gaining the Competitive Edge in a Very Competitive Market”

National Court Reporters Association; National Verbatim Reporters Association; American Association of Electronic Reporters and Transcribers and, State Associations; (National 2003-2008)

- “Advanced Video.Sync” *National Court Reporters Association;*
- “Advanced Audio.Sync”
- “This Business is Realtime”
- “Change or Die”
- “Resolve to Change”
- “Time is Money”
- “Leadership Strategies”
- “The Student Workbook”
- “This Business is Realtime”
- “What is Your Time Worth”

Law Technology News, New York, New York **January 2004**

- “Synchronization of Text-to-Video” Law Technology News, New York, New York **January 2004**